

Message Text

UNCLASSIFIED

PAGE 01 BONN 06861 140216Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----002835 150043Z /75

R 140207Z APR 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 7657
AMCONSUL FRANKFURT
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS BONN 06861

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - MARGAUX CONTROLS, SANTA CLARA, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

UNI ELEKTRO HANDELS GMBH
ADMIRAL-ROSENDAHL-STRASSE 2-8
6078 NEU-ISENBURG 4
CONTACT: MR. KUTTNER
PHONE: 0611-69791
COMMENT: COMPANY STILL EVALUATING THIS PROPOSAL,
NEEDS PRICE INFORMATION, HAS STATED EQUIPMENT SHOULD
BE ADAPTED TO 220 V FOR THIS MARKET. FIRM IS ONE OF
THE LARGEST WHOLESALERS OF INDUSTRIAL ELECTRICAL
EQUIPMENT AND COMPONENTS IN WEST GERMANY.

INDESTA ELEKTRONIK GMBH
HESS-STRASSE 82
D-8000 MUENCHEN 40
CONTACT: HERR KARL W. GRUETZEMACHER
PHONE: 089-522643
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COMMENT: GERMAN FIRM WAS ESTABLISHED IN 1974, ACTS
AS DISTRIBUTOR OF ELECTRONIC AND ELECTROTECHNICAL
EQUIPMENT AND SUPPLIES. EMPLOYS 5 PERSONS, HAS
SATISFACTORY SALES. SOUND FINANCES. PAYMENTS ARE
MADE PROMPTLY.

TESTOTHERM KG FRITZSCHING

POSTFACH 1140

D-7825 LENZKIRCH

CONTACT: MR. KNOSPE, MANAGER

PHONE: 7653/764

TELEX: 7722334

COMMENT: THE GERMAN COMPANY IS PRESENTLY STUDYING
IN DETAIL THE POSSIBILITY OF A POSSIBLE PRODUCTION
UNDER LICENSE OF MARGAUX CONTROLS' TIMEMASTER 8 AND
CYCLER. SINCE THIS PRODUCT IS APPARENTLY QUITE
ADVANCED COMPARED WITH SIMILAR PRODUCTS ON THE MARKET,
WAS UNABLE TO FIND COMPANY WILLING TO BECOME SALES
REPRESENTATIVE. TESTOTHERM IS ENGAGED IN DISTRIBUTION
AND EXPORT OF DIGITAL AND ANALOG INSTANT ACTION THERMO-
METERS, WHICH ARE PRODUCED BY ITS PARENT COMPANY, THE
FIRM ATMOS FRITZSCHING AND CO. GMBH. BOTH COMPANIES
HAVE BEEN MOST FAVORABLY KNOWN TO THE CONSULATE
GENERAL STUTTGART FOR MANY YEARS.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 14 apr 1978
Decaption Date: 01 jan 1960
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation Codes:
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Review Release Date: N/A
Review Release Event: n/a
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SAS ID: 2971106
Secure: OPEN
Status: NATIVE
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TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/3554a1b0-c288-dd11-92da-001cc4696bcc
Review Markings:
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